

Single Family Residential										
September 2012										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	1	4	2	97	252,000	252,000	100.21	504,000	
Aptos	Santa Cruz	11	50	15	67	846,356	638,000	97.87	12,695,349	
Capitola	Santa Cruz	6	22	4	26	664,312	652,500	96.07	2,657,250	
East Santa Cruz County	Santa Cruz	19	98	19	103	594,107	550,000	95.86	11,288,050	
Los Gatos Mtns	Santa Clara	5	35	2	173	1,103,000	1,103,000	98.09	2,206,000	
Rio Del Mar / Seascapes	Santa Cruz	10	56	15	110	1,057,111	790,000	98.78	15,856,668	
San Lorenzo Valley	Santa Cruz	29	122	37	55	342,891	325,000	97.56	12,686,990	
Santa Cruz	Santa Cruz	42	132	40	46	646,282	607,000	97.35	25,851,301	
Scotts Valley	Santa Cruz	18	73	21	69	731,809	640,000	97.50	15,368,000	
Seacliff	Santa Cruz	8	17	6	51	669,233	597,500	97.92	4,015,400	
Soquel	Santa Cruz	11	46	8	93	585,750	622,000	97.96	4,686,000	
Watsonville	Santa Cruz	13	39	17	43	301,430	309,000	102.02	5,124,318	
West Santa Cruz County	Santa Cruz	1	14	5	94	627,800	650,000	94.78	3,139,000	
Summary		174	708	191	67	607,739	-&nbsp;nbsp;nbsp;-	97.66	116,078,326	
Common Interest Development										
September 2012										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	6	13	0	0	0	0	.0	0	
Capitola	Santa Cruz	4	25	8	90	342,625	319,000	98.74	2,741,000	
East Santa Cruz County	Santa Cruz	3	31	3	286	749,000	720,000	97.91	2,247,000	
Rio Del Mar / Seascapes	Santa Cruz	4	39	3	414	511,666	500,000	92.53	1,535,000	
San Lorenzo Valley	Santa Cruz	0	2	1	83	215,000	215,000	98.49	215,000	
Santa Cruz	Santa Cruz	13	76	7	58	317,557	282,000	98.74	2,222,900	
Scotts Valley	Santa Cruz	6	7	6	28	314,816	310,000	101.46	1,888,900	
Seacliff	Santa Cruz	1	19	1	16	379,000	379,000	94.99	379,000	
Soquel	Santa Cruz	4	6	4	97	302,500	299,000	104.0	1,210,000	
Watsonville	Santa Cruz	5	18	4	30	132,631	109,450	97.45	530,525	
Summary		46	236	37	108	350,522	-&nbsp;nbsp;nbsp;-	98.24	12,969,325	