

Single Family Residential									
November 2013									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	5	9	3	47	323,666	325,000	94.97	971,000
Aptos	Santa Cruz	11	31	1	11	1,289,000	1,289,000	100.0	1,289,000
Capitola	Santa Cruz	4	18	8	38	988,578	887,500	94.49	7,908,625
East Santa Cruz County	Santa Cruz	12	81	11	208	703,880	640,000	94.30	7,742,680
Los Gatos Mtns	Santa Clara	6	39	6	54	1,238,333	1,241,000	92.99	7,430,000
Rio Del Mar / Seascapes	Santa Cruz	7	61	10	56	755,500	688,000	97.79	7,555,000
San Lorenzo Valley	Santa Cruz	16	86	25	44	416,624	355,000	98.05	10,415,600
Santa Cruz	Santa Cruz	30	109	36	39	742,968	717,000	100.61	26,746,864
Scotts Valley	Santa Cruz	15	59	13	85	768,194	717,000	98.07	9,986,523
Seacliff	Santa Cruz	5	14	0	0	0	0	.0	0
Soquel	Santa Cruz	4	26	7	67	644,800	618,000	100.13	4,513,601
Watsonville	Santa Cruz	7	27	6	33	294,083	331,250	79.48	1,764,500
Summary		122	560	126	63	685,106	- nbsp;nbsp;-	97.75	86,323,393
Common Interest Development									
November 2013									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	3	9	0	0	0	0	.0	0
Capitola	Santa Cruz	4	9	6	82	370,833	330,000	97.63	2,225,000
East Santa Cruz County	Santa Cruz	4	17	3	94	433,000	475,000	98.63	1,299,000
Rio Del Mar / Seascapes	Santa Cruz	4	31	0	0	0	0	.0	0
San Lorenzo Valley	Santa Cruz	0	2	1	17	192,000	192,000	96.48	192,000
Santa Cruz	Santa Cruz	14	46	14	41	458,707	435,000	99.22	6,421,900
Scotts Valley	Santa Cruz	3	4	5	42	415,474	399,000	98.23	2,077,370
Seacliff	Santa Cruz	0	1	1	17	495,000	495,000	94.29	495,000
Soquel	Santa Cruz	3	9	2	22	418,000	418,000	98.93	836,000
Watsonville	Santa Cruz	4	9	1	66	224,000	224,000	99.56	224,000
Summary		39	137	33	52	417,280	- nbsp;nbsp;-	98.39	13,770,270